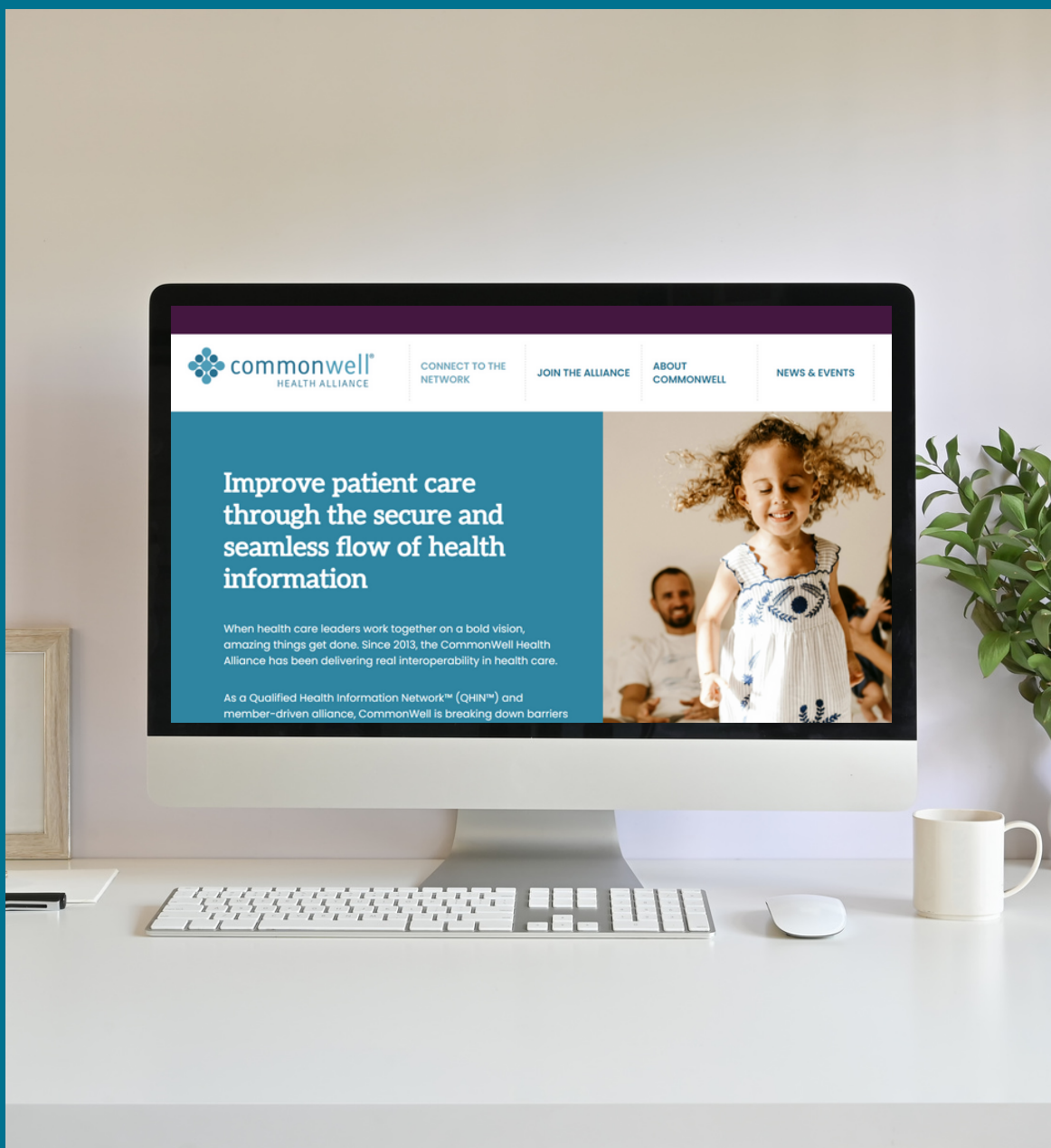


NEW MEMBER GUIDE





Welcome to CommonWell Health Alliance! As a national network for query-based document exchange, we are proud to serve as a 501(c)(6) not-for-profit trade association that unites the health IT community through consensus building and collaboration.

Our mission is to ensure that health data is accessible to both patients and providers, regardless of where past care has occurred. We are thrilled to have you join our efforts to create a more connected and interoperable future in healthcare.

WELCOME



MEET YOUR TEAM



Paul L Wilder

Executive Director

paul@commonwellalliance.org



Courtney Baker

Marketing Manager

courtney@commonwellalliance.org



Marina Bluvyshteyn

Business Operations Manager

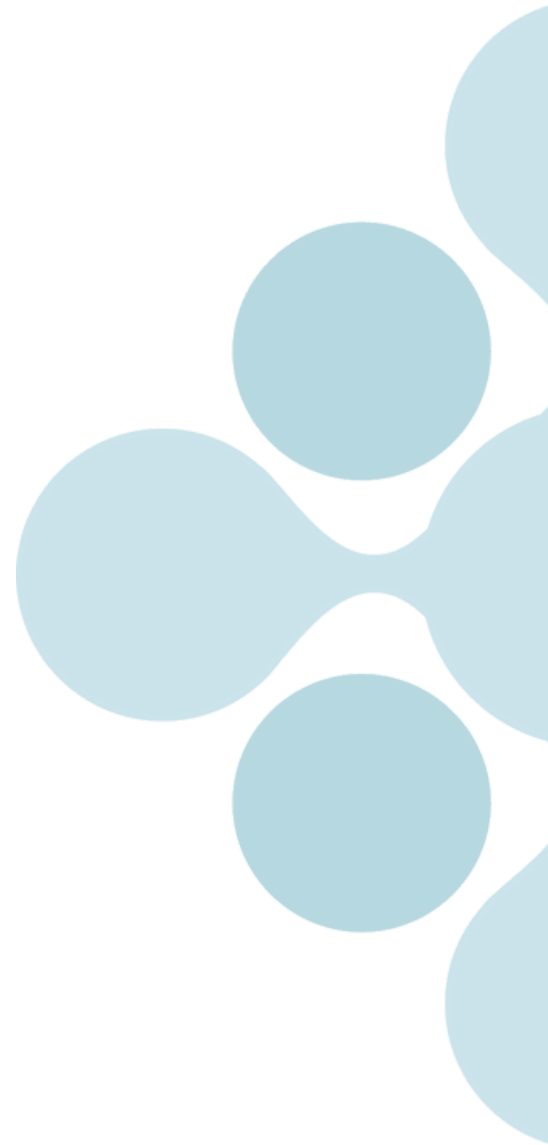
marina@commonwellalliance.org



Jasiah Hasan

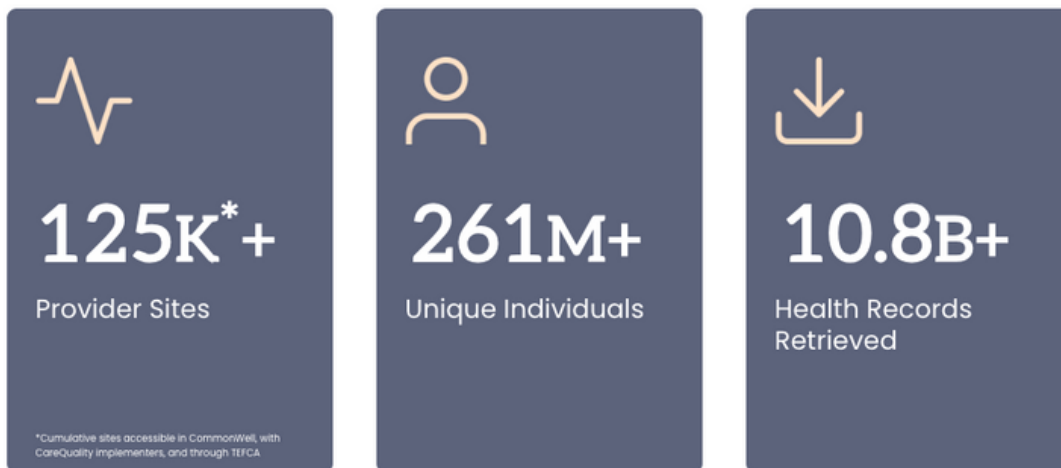
Policy Analyst

jasiah@commonwellalliance.org





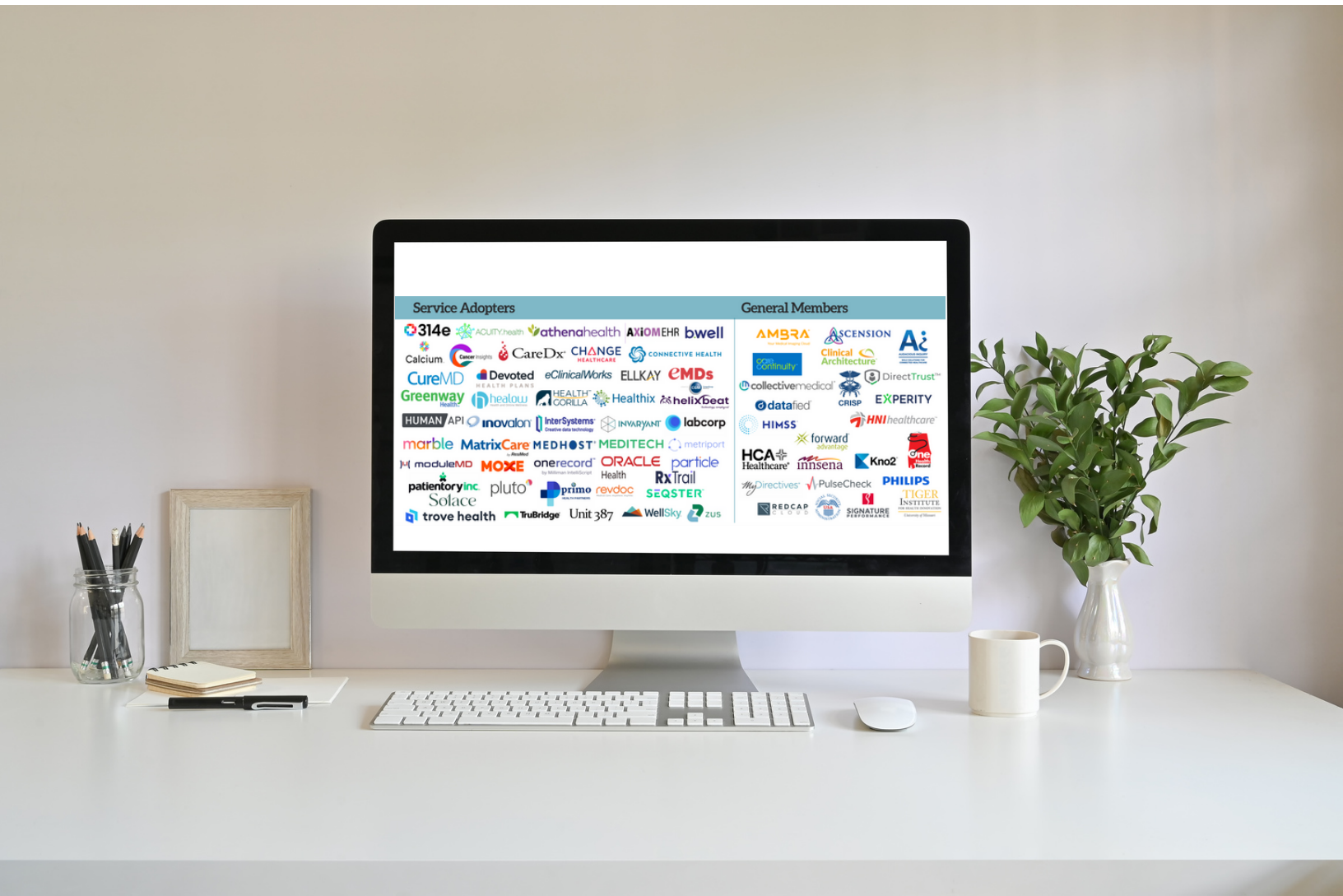
CommonWell is Working to Connect the Healthcare Ecosystem



Founded as an alliance between electronic health record companies and other health IT organizations, the CommonWell network today represents more than 20 care settings, plus market leaders and technology innovators. The CommonWell platform's purpose-built services help industry leaders easily and effectively participate in the most powerful network nationwide.



Our diverse membership includes health IT, interoperability, and health system companies



With millions of unique patients represented across thousands of providers the CommonWell network helps better patient care and outcomes across the nation.



CommonWell connections inside the network and with external frameworks

Our members can seamlessly connect to external frameworks without the need for additional effort, specialized configurations, or complex integrations. CommonWell and its Service Adopters connect via brokered queries that leverage the MPI and RLS, so we know where the data is. Carequality are targeted queries based on geo-locating and other heuristics and TEFCA relies on QHIN-to-QHIN queries.



Connected Service Adopters

Acuityhealth, Arkana Labs, assurecare, athenehealth, axiomEHR, b.well Connected Health, Calcium, Cancer Insights, CareDX, Ceiba Health, Collaborate Health, Connective Health, CureMD, Devoted Health, Doc Now, ELLKAY, eMDs, Greenway Guava Health, Health Endeavors, Health Gorilla, Healthier Clinic, Healthix, Helixbeat, Human API, Inovalon, InterSystems, Invariant, Labcorp, Life Image, Marble, MatrixCare, Medent, MEDITECH, Metriport, ModuleMD, Moxe Health, Nightingale, OneRecord, Optum, Oracle, Otogenetics, Particle Health, Pluto Health, Primo Health Partners, Redox, Revdoc, Rosetta Health, RXtrail, Savoy Life, Seqster, Solace Health, Trove Health, TruBridge, Unit 387, WellSky, Zen Healthcare IT, Zus Health



CommonWell is a Carequality Implementer

Abstractive Health, Altera Digital Health, athenahealth, Azuba, Cancer Insights, Central PA Connect HIE, ChartRequest, CommonWell Health Alliance, Community Health Tech. Network, Cozeva, CRISP, CVS Health, eClinicalWorks, eHealth Exchange, Ellkay, eMedicalPractice, Epic, ethizo, Experity, Global Medical Response, healow, Health Gorilla, Innovar Healthcare, Inovalon, InterSystems, Kno2, Long Health, MedAllies, Medent, Metriport, Netsmart, NextGen, Objective Medical Systems, onerecord, ontada, Particle, Patagonia Health, PCE, PCC, PointClickCare, Pylonix, Redox, Remitz, RosettaHealth, SAFE, Safety Net Connect, SCHIO, Surescripts, Zen Healthcare

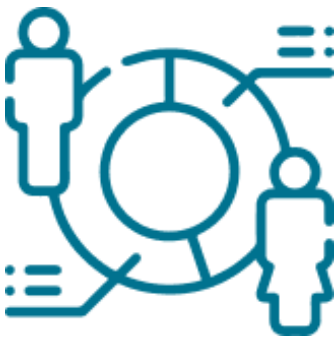


CommonWell is a Designated QHIN

eClinicalWorks, eHealth Exchange, Epic Nexus, Health Gorilla, Kno2, KONZA National Network, MedAllies, Surescripts



WHY COMMONWELL?



Master Person Index (MPI)

The MPI matches patients across care settings and offers both an automated and manual approach to handle patient matching at scale



Record Locator Service (RLS)

The RLS associates the patient across their care locations and allows for one query to identify all of the care locations where the patient has been seen; think of it as a “virtual table of contents”



Data Broker

The Data Broker allows the user to query the CommonWell network and have all the patient’s documents returned, removing the need for costly point-to-point connectivity



Trust Network

All CommonWell Service Adopters adhere to the same rules of the road, complete the same certification, and are permitted exchange for specific purposes and therefore engender trust across the network

Where Trust Meets Community at Scale

UNIQUELY POSITIONED

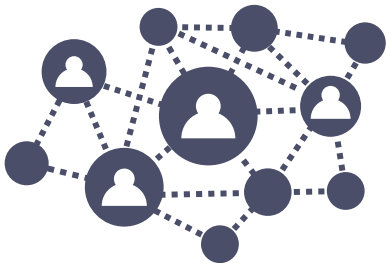


CommonWell has been building and scaling a nationwide health data exchange network using a highly efficient Master Person Index and Record Locator Service for more than 11 years.

This scale is available today within the CommonWell network, and with access to external frameworks including Carequality and TEFCA. Connected members get immediate access and benefit from consistent and ongoing growth, at no additional cost and with no additional development effort.



TYPES OF MEMBERSHIP



Connect

SERVICE ADOPTER

- Connect to the CommonWell platform and enable your clients to access the network
- Voting member in Committees
- Participate in the Alliance meetings, committees, and workgroups
- Have a voice within the industry
- Cross-marketing opportunities
- Access internal documents and materials

GENERAL MEMBER

- Participate in the Alliance meetings, committees, and workgroups
- Have a voice within the industry
- Cross-marketing opportunities
- Access internal documents and materials



Advocate



STEPS TO CONNECT

01

Review specifications and align internal roadmap & resources

02

Sign the Master Services Agreement (MSA) and pay the implementation fee

03

Connect to integration (test) environment & complete the test plan

04

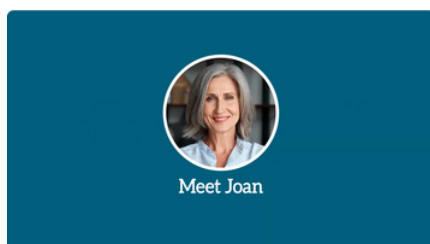
Provide testing evidence, workflow, and demo for certification

05

Obtain access to the production system & begin onboarding your client(s)



RESOURCES TO REVIEW



Meet Joan



**Services Demo:
Meet Jessica**



RLS & TEFCA



Member Testimonials

- [CommonWell Health Alliance Welcomes Labcorp as Newest Member](#)
- [CommonWell Health Alliance Announces Members, Platform Enhancements to Advance Interoperability with TEFCA™-Ready Platform](#)
- [This is Magic! Simplifying Data Exchange with Unit 387](#)
- [A Q+A with New Member, Metriport](#)



Alliance Leadership

- [Marketplace Launch Announcement](#)
- [2025 Predictions: Navigating trust, AI, interoperability, and the evolving marketplace](#)
- [Unfiltered: Healthcare IT Today Interviews CommonWell Live at HIMSS24](#)
- [Notching up FHIR at Scale: Part 1](#)
- [Notching up FHIR at Scale: Part 2](#)

2025 FEES

All members pay annual fee based on applicable health IT revenue;
Service Adopters pay one-time implementation services fee

Health IT Vendors

Tier	Member's Applicable Health IT Revenue	Service Adopters All Available Use Cases	Service Adopters Payment & Health Care Operations Only	General or Marketplace Member
1	< \$5 million	\$25,500	\$20,000	\$5,000
2	\$5 – 10 million	\$34,000	\$20,000	\$5,000
3	\$10 – 25 million	\$51,000	\$20,000	\$5,000
4	\$25 – 50 million	\$85,000	\$20,000	\$10,000
5	\$50 – 100 million	\$136,000	\$20,000	\$15,000
6	\$100 – 250 million	\$255,000	\$30,000	\$25,000
7	\$250 – 500 million	\$425,000	\$45,000	\$25,000
8	\$500 million – 1 billion	\$629,000	\$60,000	\$35,000
9	\$1 – 3 billion	\$935,000	\$90,000	\$50,000
10	> \$3 billion	\$1,530,000	\$100,000	\$50,000

Healthcare Providers

Tier	Member's Applicable Health IT Revenue	Healthcare Providers Contributor Focused	Healthcare Providers Full Query
1	\$0 – \$50 million	\$5,000	\$8,750
2	\$50 – 100 million	\$7,500	\$13,000
3	\$100 – 250 million	\$16,500	\$29,000
4	\$250 – 500 million	\$52,000	\$90,000
5	\$500 – \$1 billion	\$75,000	\$130,000
6	\$1 – \$6 billion	\$115,000	\$200,000
7	Over \$6 billion	\$185,000	\$325,000

IMPLEMENTATION SERVICES

One-time fee(s) for onboarding, implementation, and certification

- Initial Use Case: \$10,000
 - Reduce to \$5,000 with 3-year service commitment
- Additional Implementation and/or Use Case(s): \$2,500

Annual Member Fees are decided by the CommonWell Board of Directors and may be revised from time to time with advance notice from the Alliance to its Members.



JOIN US!



membership@commonwellalliance.org

www.commonwellalliance.org
